

Total Lobbying Effort

Total Lobbying Expenditures

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
\$149,836.33	\$66,288.31	\$79,842.15	\$63,381.32	\$359,348.10

Total Hours Communicating

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
390.10	194.10	462.25	140.20	1186.65

Total Hours Other

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
834.25	530.05	587.85	284.25	2236.40

Hours Lobbied on Each Matter

Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

Department of Regulation and Licensing - Issues related to the Real Estate Board, Curriculum Council and the Forms Advisory Committee.

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
134.68 (11%)	79.66 (11%)		46.69 (11%)	261.03 (8%)

Wetlands -- Issues related to wetlands

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
	79.66 (11%)			79.66 (2%)

Real Estate Broker/Salesperson Licensing Requirements - Issues related to the education and licensing requirements of real estate brokers and salespersons.

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
		115.51 (11%)	42.45 (10%)	157.96 (5%)

Minor Efforts

(Time spent on matters each of which accounted for less than 10% of the organization's lobbying)

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
1090 (89%)	565 (78%)	935 (89%)	335 (79%)	2924.42 (85.43%)